

Message Text

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ACTION EUR-25

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E.O. 11652: N/A

TAGS: ETRD EIND FR UR

SUBJ: NEW FRENCH CONTRACTS FOR EXPORT OF AMMONIA PLANTS AND
INDUSTRIAL EQUIPMENT TO USSR

REF: A) MOSCOW 19772; B) MOSCOW 7950

1. DURING AUGUST 8 AMBASSADORIAL-LEVEL QUADRIpartite MEETING
(UK, US, FRANCE, FRG), FRENCH AMBASSADOR VIMONT REPORTED
FOLLOWING THREE FRENCH CONTRACTS WITH USSR SIGNED WITHIN PAST
SEVERAL DAYS. ADDITIONAL INFORMATION HAS BEEN PUBLISHED IN
TASS VESTNIK.

A) CONTRACT SIGNED JULY 31 IN MOSCOW BETWEEN ENTERPRISES
CREUSOT-LOIRE AND TECHMASHIMPORT FOR DELIVERY TO USSR OF
FOUR COMPLETE PLANTS FOR MANUFACTURE OF LIQUID AMMONIA.
TOTAL YEARLY PRODUCTION WILL BE 1.8 MILLION TONS PER YEAR.
RAPAYMENT WILL BE THROUGH DELIVERIES OF AMMONIA, WUTH CREUSOT
LOIRE ALSO AGREEING TO BUY AN ADDITIONAL 300,000 TONS OF
AMMONIA PER YEAR FROM THE USSR FOR AN UNSTATED PERIOD BEGINNING
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IN 1978. PLANTS WILL BE LOCATED NEAR KUIBYSHEV.

B) CONTRACT SIGNED AUGUST 1 IN MOSCOW BETWEEN CONSTRUCTIONS METALLIQUE DE PROVENCE AND TECHMASHIMPORT FOR DELIVERY TO USSR OF INSTALLATIONS FOR STORAGE COOLING AND TRANSPORT OF LIQUID AMMONIA. VALUE OF CONTRACT 100 MILLION FRENCH FRANCS. FINANCING ARRANGED THROUGH BANQUE DE SUEZ OVER PERIOD OF 8.5 YEARS AT INTEREST RATE OF 6.25 (SIX POINT TWO FIVE) PERCENT. REPAYMENT TO BEGIN FROM DATE EQUIPMENT IS INSTALLED.

C) CONTRACT BETWEEN CONSTRUCTIONS METALLIQUE DE PROVENCE AND UNSPECIFIED SOVIET FOREIGN TRADE ORGANIZATION FOR SALE OF GAS INDUSTRY EQUIPMENT VALUED AT 120 MILLION FRENCH FRANCS. NO FURTHER DETAILS AVAILABLE.

2. COMMENT: AS WE NOTED REF (A) CREUSOT-LOIRE IS FRENCH PARTNER OF KELLOGG ENGINEERING, A SUBSIDIARY OF PULLMAN INC. OF PITTSBURG. SIGNATURE OF CONTRACT WITH CREUSOT-LOIRE, FOLLOWING SIGNATURE OF SOVIET CONTRACT SIGNED IN 'UNE (REF B) FOR PURCHASE OF FOUR AMMONIA PLANTS FROM CHEMCO OF US, WINDS UP SOVIET PROCURMENT OF EIGHT AMMONIA PLANTS TO BE BUILT NEAR KUIBYSHEV WHICH WERE ORIGINALLY SCHEDULED AS PART OF OCCIDENTAL PETROLEUM FERTILIZER DEAL UNDER ARRANGEMENTS BEGUN IN 1973. STOESEL

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